

THOMSON REUTERS ACTION SUITE COST DRIVERS

Health Plan



TREND REPORTING

The purpose of health data analysis and reporting is to identify trends and opportunities in order to make informed business decisions and keep rising costs at bay.

The financial reporting in *Thomson Reuters Action Suite* conforms to your business rules, enabling you to produce standard monthly and quarterly reports in seconds. You can create reports on per member per month trends by business line, provider group, or other metrics that are relevant to your organization.

SHIFTING COST MODELS

Due to changes in the regulatory landscape, consumer and employer expectations, provider networks, and reimbursement models, health plans are shifting to models that ensure appropriate services are accessed at the right time. *Action Suite* allows you to measure the appropriateness and timing of treatment from various angles: compliance with evidence-based guidelines, true peer comparisons, and care rates that include professional, facility, pre-admit, and post-discharge costs.

As a result, you can quickly:

- Understand if the appropriate preventive measures are being taken
- Review corresponding emergency room (ER) admits when measures are not taken
- Compare how often hospitals admit ER patients
- Find primary care physicians (PCPs) with high ER visit rates
- Examine inpatient costs as a part of a broader episode of care
- Identify hospitals with high post-discharge readmittance rates

OVERUTILIZATION

Hospitals remain the biggest cost center for health plans. With *Action Suite*, you can understand the cost drivers and drill into the details such as DME, place of service, or type of service categories.

BENEFITS

- Provide financial perspectives and insights into why medical costs are increasing
- Understand the financial impact of a changing disease burden
- Analyze utilization rates, unit costs, and per member per month reports
- Identify clinically related readmissions
- Evaluate emergency room use by patient, facility, primary care provider, and disease

FEATURES

- Pharmacy costs and utilization reports
- High-cost patient distributions
- Drill-down capabilities
- Commercial group reporting

By putting utilization data into a clinical context, showing medical conditions that drive utilization, and accounting for a changing disease burden within your population and subgroups, you have a richer picture of your financial situation and risk.

SIMPLE. ECONOMICAL. CUSTOMIZABLE.

Flexible Enough for All Stakeholders

Meeting the needs of a myriad of audiences can be a struggle. Each group needs different data, in a different format, on a different timeline. *Action Suite* has robust analytics and flexible reporting that allow you to meet those needs. You can prepare simple, digestible reports for your providers; presentation-ready key performance indicators for your executives; cost, trend, and ROI snapshots for management; and other specific reports using ad hoc reporting.

Easy to Use. Easy to Learn.

Action Suite is an easy-to-use, Web-based solution that is tightly integrated with Microsoft® Excel. The familiar look, feel, and functionality of Excel allows users to navigate and master the interface in a short time. Plus, there is no need to export reports to Excel for statistical functions as your calculations are included.

Cost Drivers is part of the *Thomson Reuters Action Suite* solutions. *Action Suite* includes:

- Provider Profiling
- Employer Reporting
- Member Health Management
- Managed Medicaid

Action Suite solutions help small to mid-sized health plans manage their information needs and better identify opportunities to improve quality and cost for member populations.



THOMSON REUTERS™

Action Suite includes presentation-ready dashboard reports with customizable options. Tables and charts can be integrated based on the rich information contained in our analytic applications. The tabbed interface is similar to Internet Explorer in that each tab focuses on a specific area (i.e. medical quality or diabetes) and contains a series of tables and charts that are relevant to the topic. Users can expand any chart or table to see the information more clearly or change the report parameters.

Drill-Down Capability

Action Suite uses a true point-and-click, drill-down technology so you can quickly access the detail of a report to identify the key issue or driver without waiting for a new report to run.

On-Site Training

We offer client-specific on-site training as well as personalized online presentations, personal tutorials, and online seminars. Our support team members have an intimate understanding of the real-world environment in which your solution must operate.

ABOUT THOMSON REUTERS

Thomson Reuters is the world's leading source of intelligent information for businesses and professionals. We combine industry expertise with innovative technology to deliver critical information to leading decision makers in the financial, legal, tax and accounting, healthcare and science and media markets, powered by the world's most trusted news organization. With headquarters in New York and major operations in London and Eagan, Minnesota, Thomson Reuters employs 55,000 people and operates in over 100 countries.

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FIGURE 1: Generic and Brand Name Prescriptions with Cost and PMPM Values for Each Flag

Drill Down	TimePeriod	GenericScript_Indic	paid	paidPMPM	paidPEPM	paidPerScript	scripts	scripts1000	year
☐	2005	N	\$29,994,840	\$29	\$65	\$67	446,524	5,251	2005
☐	2005	Y	\$5,902,236	\$6	\$13	\$13	448,268	5,271	2005

True drill downs allow you to gather more information about each scenario within seconds.

FIGURE 2: Drilled Down to the Non-Generic Flag and Viewed by Employer

Drill Down	TimePeriod	employer_ps	employer_ps	paid	paidPMPM	paidPEPM	paidPerScript	scripts	scripts1000	year
☐	2005	1	Acme Products	\$16,005,849.00	\$37.13	\$107.14	\$78.91	202,838	5,646	2005
☐	2005	2	Down and Out Airlines	\$3,448,584.25	\$19.03	\$45.25	\$56.66	60,861	4,030	2005
☐	2005	3	Wind River Wall Coverings	\$2,187,602.25	\$45.28	\$99.09	\$60.75	36,010	8,945	2005
☐	2005	4	Comp USB	\$481,891.78	\$34.37	\$71.35	\$78.43	6,144	5,258	2005
☐	2005	5	Booming Bargains Department Stores	\$675,471.06	\$36.22	\$91.06	\$61.64	10,958	7,051	2005
☐	2005	6	Franks Fireworks	\$2,206,709.00	\$23.14	\$44.09	\$57.56	38,340	4,825	2005
☐	2005	8	Plenty-O-Paper, Inc	\$74,156.91	\$27.38	\$49.37	\$59.52	1,246	5,521	2005
☐	2005	9	Buckeye Building	\$1,881,301.13	\$26.84	\$41.37	\$67.34	27,937	4,783	2005
☐	2005	10	Rent-O-Jons, Inc	\$1,941,337.13	\$14.49	\$21.10	\$36.62	53,013	4,747	2005
☐	2005	15	Wiser Auto Garage	\$1,091,938.25	\$43.63	\$85.40	\$118.99	9,177	4,400	2005

This report is showing brand name drug cost by employer. Again, you can drill down on one employer to find out more information about how the cost is being split up.

For more information, call +1 734 913 3000, email healthplan@thomsonreuters.com, or visit healthcare.thomsonreuters.com/healthplan.

